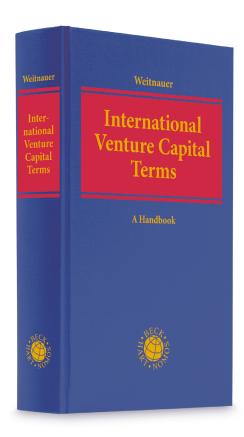
Venture Capital Across the Globe



Weitnauer
International Venture Capital Terms

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The handbook

compares the venture capital conditions in some of the leading industrial nations worldwide. It is divided into two parts. The first part deals with the general legal and tax framework of VC investments on the target as well as the fund level. The second part starts with a standard form of term sheet for international use. Based on this term sheet, the authors look at the major standard terms of a VC investment and their usual application in their own jurisdiction, favouring either investors or founders. An overview at the end of the book, comparing the different jurisdictions directly, helps the reader to quickly and immediately see and compare different terms and conditions. This handbook offers guidance for the use of terms for VC investments and market standards in comparison and highlights the particularities of VC investments in 15 major VC markets worldwide. It will be useful for all founders, investors and advisers.

The editor and authors

Dr Wolfgang Weitnauer is the founding partner of the law firm Weitnauer. He has been practicing in the field of venture capital law for more than 25 years. He is the author and editor of a variety of books and articles on VC related matters. The authors in this book are experienced practitioners in the field of VC investments from all over the world: Joram van den Berg, Sujoy Bhatia, Hili Cohen, Jérôme Debras, Damian A. Fischer, Marco Gardino, Pablo Godoy, Ofir Goldstein, Shoushuang Li, David Martin, Thomas Michael, Jakob Nortoft, Shingo

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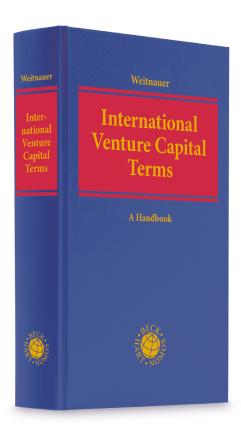
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